



We recently issued a Special Good News Memo to our Franchisees. It is absolutely outstanding! It summarizes the single largest client we have helped in our great business. I thought you would like to see it.

To All Franchisees:

This one is a stunner!!

One of our Franchisees just received approval from a global health company for merchant services savings for more than \$900,000 per year - yes, \$2.7 Million over the term of the Service Agreement! That's \$450,000 per year to the Franchisee for each of the next three years! Great work by Tim Lester at Head Office for the analysis on this account!

Our analysis covered three currencies including USD, Euros, and Swiss Francs with more savings being identified overseas than domestically. More great news - volume is expected to increase and therefore so will savings!

Absolutely fantastic! Congrats to all! I would love to do one of these memos every month.

Dennis

